

OneDrive for Business Competitive Analysis



VS

ivanti Ivanti File Director powered by AppSense

Key Disadvantages:

- OneDrive for Business is not a native solution users are forced to work from a single folder and change their workflow / behaviour
- OneDrive for Business is a 100% cloud solution
- OneDrive for Business cannot provide access to existing on-premises shares
- OneDrive for Business is a cloud storage file system, making data inaccessible outside of the OneDrive for Business clients

OneDrive for Business	Ivanti File Director
OneDrive for Business is a 100% cloud solution	File Director is a seamless on-premises solution
OneDrive for Business offers each Office365 Business subscriber 1TB of free cloud storage, which can only be accessed through one of the OneDrive for Business clients.	All data is stored and managed from inside the organization's environment which is compelling for organizations who prefer to (or must) keep their data in-house, especially from a security and management perspective.
However appealing the free storage may be, a lack of visibility and data security is an issue for most customers.	
The free storage is per user only, meaning existing storage, management processes and access methods would need to stay in place for group shares. Incorporating OneDrive for Business only adds to endpoint and environment complexity.	File Director continues to unlock new value from existing investments whilst allowing the business to consume the free Office 365 storage. This hybrid storage solution lowers the overall cost of service whilst maintaining data, storage, security policies, redundancy and business continuity plans where necessary.
OneDrive for Business requires users to change the way they work	File Director is a totally native user experience Features like In-Location Sync, for providing in-place synchronization of user's files, and home and group shares mapped as drive letters provides the user with a totally native experience when accessing their data.
OneDrive for Business users are made to copy/save all work into a single location. This requires a change in existing behaviors and workflows, often resulting in confusion and a loss in productivity. This fundamental limitation forces users to think differently.	
	Shortcuts, searches and all existing behaviors are unchanged. User productivity increases with File Director and access to data is effortless.
Any users, endpoints or applications will then need to change its access to suit. This can be difficult or impossible across the entire organization.	

OneDrive for Business	Ivanti File Director
OneDrive for Business syncs every file in its dedicated folder Syncing with OneDrive for Business is an all or nothing processes. This can result in the consumption of huge amounts of network bandwidth and storage on the endpoint, making working with group shares almost impossible and OneDrive for Business clients unusable for certain endpoints such as VDI/RDSH/TS. With OneDrive for Business being 100% cloud, all group shares need to be migrated to the Microsoft Cloud before the endpoints can being syncing.	 File Director's sync technology is very flexible Unlike OneDrive for Business, File Director can sync in the background, in real-time or on demand for all types of endpoints. A user simply opens an application and navigates to the file as normal. There is no need to migrate group shares, reducing network overheads and increasing productivity through eliminating upload time. This means users get the data they want, when they need it and most importantly, consuming network bandwidth and storage in an optimal way.
OneDrive for Business lacks basic sync policies, control or audit features OneDrive for Business provides both cloud storage and access to existing shares, but with no control over what is synced, it provides significant challenges to the organization. With no endpoint sync control, unlimited amounts of data can be synchronized across the organizations network. Depending on the volumes of data this can be costly to the organization, affecting user productivity and important applications. OneDrive for Business does not provide the deep insight or administration controls required for a successful	 File Director's sync policy, audit and control protects network and storage Businesses have a finite amount of resource to service the users, so control over the synchronization process is paramount to a providing the right user experience. Managing storage and network, dynamically changing policies and permissions and reporting against them, with File Director, helps provide the right service to all endpoints. Advanced central endpoint tracking, sync control and other advanced features in File Director provide the necessary tools to make any consolidation, migration or upgrade project a success.
consolidation, migration or upgrade project. OneDrive for Business has limitations on file access through the cloud Currently there are limitations to what can be synchronized with OneDrive for Business. File size limits and the number of files that can be synced limit the use of the service. Users must use a selection process to get around these inherent issues, something that most admins do not want to see.	 There are no synchronization limitations with File Director File Director not only provides a dynamic, real-time or on demand sync experience, but is not limited to what and how much can be synchronized. Any file or folder on every endpoint can be synced to either existing, on-premises, enterprise storage or OneDrive for Business cloud storage, transparently to the endpoint and user.

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