

# Quick Tips for Shipshape SAM

Only **36%** of the software businesses pay for is utilized.<sup>1</sup>

Here are some money-saving tips that are bound to rescue you from going overboard on licenses:

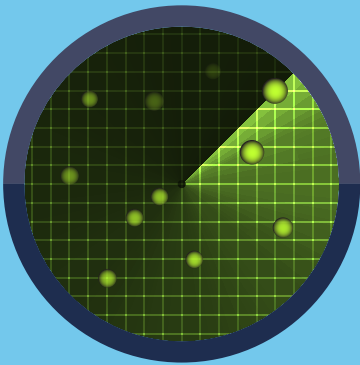
#  
Tip 1



## Get Visibility:

- Realize your entitlements
- Get detailed usage data
- Calculate your current compliance position

#  
Tip 2



## Detect Surplus:

- Pinpoint license overspend
- End maintenance on unused licenses
- Rationalize the apps you're using

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Tip 3



## Rescue Unused Software:

- Implement a software reclamation policy
- Reallocate unused licenses
- Resell/swap excess licenses

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Tip 4



## Prepare for Next Renewal:

- Understand your usage and licensing
- Search for software volume discounts
- Negotiate better terms and conditions

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Tip 5



## Be Efficient:

- With sophisticated tools for complex software (ditch the spreadsheets!)
- Implement automated processes
- Use an intuitive software portal (facilitate ease of software requests/installation)

Rise above rough seas.  
Ivanti can rescue you from the financial risk of mismanaged software.

Learn more at [ivanti.com/ITAM](http://ivanti.com/ITAM)

<sup>1</sup> <http://www.cbronline.com/news/enterprise-it/software/enterprise-agreement-future/>