THE REAL NEWS ABOUT IT ASSET MANAGEMENT

THE UGLY HEADLINES

SOFTWARE AUDITS ARE COSTLY

TRENDING UP: AUDITS TWICE OR MORE A YEAR

RANSOMWARE AND OTHER MALWARE **ATTACKS ON THE RISE**

ORGS OVER-SPENDING TO AVOID AUDITS

SHADOW IT STRIKES AGAIN

SOFTWARE VENDORS AGGRESSIVELY PURSUE LOST FUNDS

NATION SADDENED BY LACK OF AUDIT PREP

THE PAINFUL STATISTICS

76% OF ORGANIZATIONS admit to over-licensing in fear of audits[1]

50% OF ORGANIZATIONS have 12+ discovery tools AND 11% have 30+[2]

10 HOURS PER WEEK are spent resolving data-accuracy issues, while some organizations even spend more than 25 hours per week[3]

25% OF SOFTWARE LICENSE BUDGETS are spent on software license complexities[4]

THE GOOD NEWS

Experience incredible returns with Ivanti License Optimizer!

30% REDUCTION IN SOFTWARE SPEND with SAM process and tools[5]

25% REAL COST SAVINGS with managed software[6]

25% TO 50% OF COSTS ARE CUT with ITAM providing the support to manage vendors and contracts[7]

69% OF EMPLOYEES ARE MORE LIKELY TO STAY WITH COMPANIES for 3 years if they experience great onboarding[8]

1   ITAM Review, http://www.itassetmanagement.net/2016/03/18/over-licensing/
2   EMA, https://www.enterprisemanagement.com/research/asset.php/3311
3   Ibid
4   Konary, https://www.linkedin.com/pulse/idc-software-licensing-pricing-predictions-2016-top-10-amy-konary
5   Ibid
6   BSA, http://www.bsa.org/~/media/Files/StudiesDownload/BSA_GSS_US.pdf
7   Essential Business Tech, http://ws.iaitam.org/Misc/PCToday-ITAM.pdf
8   http://blog.octanner.com/editor-picks/an-onboarding-checklist-for-success-infographic

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