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Small Enterprise Essentials Plus Bundle
Secure Access Essentials Plus

The Ivanti Appliances deliver mobile and remote access to the data center via a single high-performance platform.

Re-energize customer engagement with the PSA 3000.

Mobile-Ready Access

Securely connect smartphones and tablets to the data center via per-app VPN and ActiveSync connectivity for email.

High Performance VPN

Support the latest security needs with impressive hardware performance and new support for HTML5 browsers and Windows 10 devices.

Reduced Time to Service

Designed with users in mind, easy to configure, install and deploy out of the box.

Superior Support

Backed by a world-class technical support and threat research team.

Entry-level PSA 3000 bundles

These bundles are designed to reduce the friction in the sales process for smaller opportunities. They remove the requirement for deal registration.

Bundles PSA3000 with the Essentials Plus Suite and supporting services.

Duration

Expires September 30, 2021

Who can participate?

All Ivanti Security (Pulse) partners.

What pricing should I use?

Bundles provide pre-authorized discounts. Contact your distributor for pricing requests.

How does it work?

Direct Order

1. Place order as normal
2. Quote appropriate bundle NSP
3. Ensure that order contains
4. PSA (Hardware or virtual) /Essentials Plus License/Appropriate Support
5. End user details as normal on order
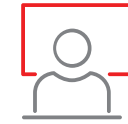
Order from stock

1. Place order for software and support as normal
2. Quote appropriate bundle NSP
3. End user details as normal on order
4. POS the hardware – again quoting the bundle NSP

Qualifying Questions

- **What are the benefits of this bundle** (for my customers)? Combine the hardware performance of the PSA with new software intelligence to support HTML5 browsers, Windows 10 PCs and mobile devices using on-demand, per-app VPN.

- **Securely accessing your cloud apps.**

- **Who are the target customers?** Enterprise, employee size 50~500.

- **Do you have an existing MAG appliance?** Previous generations of appliance have been end-of-lifed and are no longer supported. They can be upgraded to the high performance Pulse Secure Appliance (PSA).

- **Available for use in hypervisor** The PSA3000 is also available as a virtual instance for use in VMware and Hyper-V.

Mobilize Data Center Apps

Customers love the VPN performance and reliability of Connect Secure. Now, our latest bundles also include per-app VPN support and an ActiveSync proxy to secure mobile access to the data center.

On-demand, Per-app VPN

Support any use case with a best-in-class Layer 3, Layer 4 VPN that includes industry leading rewriting capabilities and support for mobile devices, Windows 10 PCs, and HTML5 browsers.

Device Compliance

Ensure device compliance with broad endpoint OS support, host checking, and the ability to create complex remediation and enforcement rules for laptops and mobile devices.

ActiveSync Proxy

Protect email servers in the data center with an integrated ActiveSync proxy for mobile access.

Centralized Management

Pulse One Express provides a convenient, centralized dashboard to monitor and track multiple appliances.

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Ordering Guide

Use the tables below to find the right hardware, software and services bundle.

Service subscriptions are 3 years and include both SVC and PAR services.

These bundles are for use in the APJ region.

SVC Support - PSA3000 - HW

PSA3000	PSA3000
STE-ESSPLUS-10CU	STE-ESSPLUS-25CU
SVC-WAR-PSA3000-ND-3YR	SVC-WAR-PSA3000-ND-3YR
SVC-STE-ESSPLUS-GLD-10CU-3Y	SVC-STE-ESSPLUS-GLD-25CU-3Y
NSP: 568178 **10 User**	**NSP: 568179** **25 User**

PSA3000	PSA3000
STE-ESSPLUS-50CU	STE-ESSPLUS-100CU
SVC-WAR-PSA3000-ND-3YR	SVC-WAR-PSA3000-ND-3YR
SVC-STE-ESSPLUS-GLD-50CU-3Y	SVC-STE-ESSPLUS-GLD-100CU-3Y
NSP: 568180 **50 User**	**NSP: 568181** **100 User**

SVC Support - PSA3000-V

PSA3000-V	PSA3000-V
STE-ESSPLUS-10CU	STE-ESSPLUS-25CU
SVC-PSA3000-V-3YR	SVC-PSA3000-V-3YR
SVC-STE-ESSPLUS-GLD-10CU-3Y	SVC-STE-ESSPLUS-GLD-25CU-3Y
NSP: 568174 **10 User**	**NSP: 568175** **25 User**

PSA3000-V	PSA3000-V
STE-ESSPLUS-50CU	STE-ESSPLUS-100CU
SVC-PSA3000-V-3YR	SVC-PSA3000-V-3YR
SVC-STE-ESSPLUS-GLD-50CU-3Y	SVC-STE-ESSPLUS-GLD-100CU-3Y
NSP: 568176 **50 User**	**NSP: 568177** **100 User**

PAR Support - PSA3000 - HW

PSA3000
STE-ESSPLUS-10CU
PAR-WAR-PSA3000-ND-3YR
PAR-STE-ESSPLUS-GLD-10CU-3Y

NSP: 568189　　　　**10 User**

PSA3000
STE-ESSPLUS-25CU
PAR-WAR-PSA3000-ND-3YR
PAR-STE-ESSPLUS-GLD-25CU-3Y

NSP: 568190　　　　**25 User**

PSA3000
STE-ESSPLUS-50CU
PAR-WAR-PSA3000-ND-3YR
PAR-STE-ESSPLUS-GLD-50CU-3Y

NSP: 568191　　　　**50 User**

PSA3000
STE-ESSPLUS-100CU
PAR-WAR-PSA3000-ND-3YR
PAR-STE-ESSPLUS-GLD-100CU-3Y

NSP: 568192　　　　**100 User**

PAR Support - PSA3000V

PSA3000-V
STE-ESSPLUS-10CU
PAR-PSA3000-V-3YR
PAR-STE-ESSPLUS-GLD-10CU-3Y

NSP: 568183　　　　**10 User**

PSA3000-V
STE-ESSPLUS-25CU
PAR-PSA3000-V-3YR
PAR-STE-ESSPLUS-GLD-25CU-3Y

NSP: 568184　　　　**25 User**

PSA3000-V
STE-ESSPLUS-50CU
PAR-PSA3000-V-3YR
PAR-STE-ESSPLUS-GLD-50CU-3Y

NSP: 568185　　　　**50 User**

PSA3000-V
STE-ESSPLUS-100CU
PAR-PSA3000-V-3YR
PAR-STE-ESSPLUS-GLD-100CU-3Y

NSP: 568186　　　　**100 User**

SVC Subscription - PSA3000 - HW

PSA3000
SVC-WAR-PSA3000-ND-3YR
STE-ESSPLUS-GLD-10CU-3Y

NSP: 568595　　　　**10 User**

PSA3000
SVC-WAR-PSA3000-ND-3YR
STE-ESSPLUS-GLD-25CU-3Y

NSP: 568596　　　　**25 User**

PSA3000
SVC-WAR-PSA3000-ND-3YR
STE-ESSPLUS-GLD-50CU-3Y

NSP: 568597　　　　**50 User**

PSA3000
SVC-WAR-PSA3000-ND-3YR
STE-ESSPLUS-GLD-100CU-3Y

NSP: 568598　　　　**100 User**

SVC Subscription - PSA3000V

PSA3000-V-3YR
STE-ESSPLUS-GLD-10CU-3Y

NSP: 568591　　　　**10 User**

PSA3000-V-3YR
STE-ESSPLUS-GLD-25CU-3Y

NSP: 568592　　　　**25 User**

PSA3000-V-3YR
STE-ESSPLUS-GLD-50CU-3Y

NSP: 568593　　　　**50 User**

PSA3000-V-3YR
STE-ESSPLUS-GLD-100CU-3Y

NSP: 568594　　　　**100 User**

Terms and Conditions

- Detailed terms and conditions are available from your distributor.

- All lines of hardware, license and appropriate support must be placed on a single order.

- These bundles replace the deal registration and NSP process for these line items.

- End user company name, address and contact name must be provided on order.

- If all lines of the bundle are not completed – Pulse Secure reserves the right to claim back all discount on the incomplete deal.

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